LE PONT RESIDENCES

Tower	2
Unit Type	3BEDROOM
Unit Number	45D
Area (Sqm)	151
Unit Price	51,354,655.00
Parking Assignment	
Parking Level	Podium 2
Parking Price (1 slot)	1,800,000.00

CASH TERM		Unit	Parking	Total
Price		51,354,655.00	1,800,000.00	53,154,655.00
Payment Discount	15%	7,703,198.25		7,703,198.25
Anniversary Disc		300,000.00		300,000.00
Loyalty Discount		-		-
Bulk Discount		-		-
Special Discount	5%	2,567,732.75		2,567,732.75
Net Price		40,783,724.00	1,800,000.00	42,583,724.00
Reservation Fee		100,000.00	50,000.00	150,000.00
Cash Payment in 30 Days		40,275,886.76	1,732,000.00	42,007,886.76
1% Retention		407,837.24	18,000.00	425,837.24
Closing Fees	6%	2,447,023.44	108,000.00	2,555,023.44

20% SPOT DOWNPAYMENT, 20% in 77 MONTHS, 60% BALANCE				
Price		51,354,655.00	1,800,000.00	53,154,655.00
Payment Discount	6.50%	3,338,052.58		3,338,052.58
Anniversary Disc		300,000.00		300,000.00
Loyalty Discount		-		-
Bulk Discount		-		-
Special Discount	5%	2,567,732.75		2,567,732.75
Net Price		45,148,869.68	1,800,000.00	46,948,869.68
Reservation Fee		100,000.00	50,000.00	150,000.00
20% Spot Downpayment		8,929,773.94	310,000.00	9,239,773.94
20% in 77 months		117,269.79	4,675.32	121,945.12
60% Balance		27,089,321.81	1,080,000.00	28,169,321.81
Closing Fees	6%	2,708,932.18	108,000.00	2,816,932.18

DEFERRED				
Price		51,354,655.00	1,800,000.00	53,154,655.00
Payment Discount	12.00%	6,162,558.60		6,162,558.60
Anniversary Disc		300,000.00		300,000.00
Loyalty Discount		-		-
Bulk Discount		-		-
Special Discount	5%	2,567,732.75		2,567,732.75
Net Price		42,324,363.65	1,800,000.00	44,124,363.65
Reservation Fee		100,000.00	50,000.00	150,000.00
100% in 79 months		534,485.62	22,151.90	556,637.51
Closing Fees	6%	2,539,461.82	108,000.00	2,647,461.82

NO SPOT DOWNPAYMENT				
20% IN 78 MONTHS, 80% UPON TURN OVER				
Price		51,354,655.00	1,800,000.00	53,154,655.00
Payment Discount		-		-
Anniversary Disc		300,000.00		300,000.00
Loyalty Discount		-		-
Bulk Discount		-		-
Special Discount	5%	2,567,732.75		2,567,732.75
Net Price		48,486,922.25	1,800,000.00	50,286,922.25
Reservation Fee		100,000.00	50,000.00	150,000.00
20% in 78 months		123,043.39	3,974.36	127,017.75
80% Balance		38,789,537.80	1,440,000.00	40,229,537.80
Closing Fees	6%	2,909,215.34	108,000.00	3,017,215.34

Bank Financing		Unit		Parking	
Loanable Amount		38,789,537.80		1,440,000.00	OPTIONAL
Interest Fixed for 5 Years		6.70%		6.70%	
Loan Terms			Required Gross Income	Parking	Required Gross Income
5		762,600.92	2,542,003.07	28,310.35	94,367.83
10		444,404.86	1,481,349.54	16,497.82	54,992.75
15		342,177.90	1,140,593.01	12,702.81	42,342.70
20		293,789.73	979,299.10	10,906.48	36,354.92
25		266,777.95	889,259.83	9,903.71	33,012.36