LE PONT
RESIDENCES

Tower	2
Unit Type	PENTHOUSE
Unit Number	50B
Area (Sqm)	269.5
Unit Price	92,512,617.00
Parking Assignment	
Parking Level	Mezzanine
Parking Price (1 slot)	2,300,000.00

CASH TERM		Unit	Parking	Total
Price		92,512,617.00	2,300,000.00	94,812,617.00
Payment Discount	15%	13,876,892.55		13,876,892.55
Anniversary Disc		500,000.00		500,000.00
Loyalty Discount		-		-
Bulk Discount		-		-
Special Discount	5%	4,625,630.85		4,625,630.85
Net Price		73,510,093.60	2,300,000.00	75,810,093.60
Reservation Fee		100,000.00	50,000.00	150,000.00
Cash Payment in 30 Days		72,674,992.66	2,227,000.00	74,901,992.66
1% Retention		735,100.94	23,000.00	758,100.94
Closing Fees	6%	4,410,605.62	138,000.00	4,548,605.62

20% SPOT DOWNPAYMENT, 20% in 77 MONTHS, 60% BALANCE				
Price		92,512,617.00	2,300,000.00	94,812,617.00
Payment Discount	6.50%	6,013,320.11		6,013,320.11
Anniversary Disc		500,000.00		500,000.00
Loyalty Discount		-		-
Bulk Discount		-		-
Special Discount	5%	4,625,630.85		4,625,630.85
Net Price		81,373,666.05	2,300,000.00	83,673,666.05
Reservation Fee		100,000.00	50,000.00	150,000.00
20% Spot Downpayment		16,174,733.21	410,000.00	16,584,733.21
20% in 77 months		211,360.17	5,974.03	217,334.20
60% Balance		48,824,199.63	1,380,000.00	50,204,199.63
Closing Fees	6%	4,882,419.96	138,000.00	5,020,419.96

DEFERRED				
Price		92,512,617.00	2,300,000.00	94,812,617.00
Payment Discount	12.00%	11,101,514.04		11,101,514.04
Anniversary Disc		500,000.00		500,000.00
Loyalty Discount		-		-
Bulk Discount		-		-
Special Discount	5%	4,625,630.85		4,625,630.85
Net Price		76,285,472.11	2,300,000.00	78,585,472.11
Reservation Fee		100,000.00	50,000.00	150,000.00
100% in 79 months		964,373.06	28,481.01	992,854.08
Closing Fees	6%	4,577,128.33	138,000.00	4,715,128.33

NO SPOT DOWNPAYMENT				
20% IN 78 MONTHS, 80% UPON TURN OVER				
Price		92,512,617.00	2,300,000.00	94,812,617.00
Payment Discount		-		-
Anniversary Disc		500,000.00		500,000.00
Loyalty Discount		-		-
Bulk Discount		-		-
Special Discount	5%	4,625,630.85		4,625,630.85
Net Price		87,386,986.15	2,300,000.00	89,686,986.15
Reservation Fee		100,000.00	50,000.00	150,000.00
20% in 78 months		222,787.14	5,256.41	228,043.55
80% Balance		69,909,588.92	1,840,000.00	71,749,588.92
Closing Fees	6%	5,243,219.17	138,000.00	5,381,219.17

Bank Financing		Unit		Parking	
Loanable Amount		69,909,588.92		1,840,000.00	OPTIONAL
Interest Fixed for 5 Years		6.70%		6.70%	
Loan Terms			Required Gross Income	Parking	Required Gross Income
5		1,374,420.01	4,581,400.03	36,174.33	120,581.11
10		800,941.77	2,669,805.90	21,080.55	70,268.51
15		616,700.22	2,055,667.41	16,231.37	54,104.57
20		529,491.21	1,764,970.69	13,936.05	46,453.51
25		480,808.43	1,602,694.76	12,654.74	42,182.46