LE PONT
RESIDENCES

Tower	2
Unit Type	1BEDROOM
Unit Number	7B
Area (Sqm)	46
Unit Price	15,521,811.00
Parking Assignment	
Parking Level	Basement 3
Parking Price (1 slot)	1,600,000.00

CASH TERM		Unit	Parking	Total
Price		15,521,811.00	1,600,000.00	17,121,811.00
Payment Discount	15%	2,328,271.65		2,328,271.65
Anniversary Disc		100,000.00		100,000.00
Loyalty Discount		-		-
Bulk Discount		-		-
Special Discount	5%	776,090.55		776,090.55
Net Price		12,317,448.80	1,600,000.00	13,917,448.80
Reservation Fee		100,000.00	50,000.00	150,000.00
Cash Payment in 30 Days		12,094,274.31	1,534,000.00	13,628,274.31
1% Retention		123,174.49	16,000.00	139,174.49
Closing Fees	6%	739,046.93	96,000.00	835,046.93

20% SPOT DOWNPAYMENT, 20% in 77 MONTHS, 60% BALANCE				
Price		15,521,811.00	1,600,000.00	17,121,811.00
Payment Discount	6.50%	1,008,917.72		1,008,917.72
Anniversary Disc		100,000.00		100,000.00
Loyalty Discount		-		-
Bulk Discount		-		-
Special Discount	5%	776,090.55		776,090.55
Net Price		13,636,802.74	1,600,000.00	15,236,802.74
Reservation Fee		100,000.00	50,000.00	150,000.00
20% Spot Downpayment		2,627,360.55	270,000.00	2,897,360.55
20% in 77 months		35,420.27	4,155.84	39,576.11
60% Balance		8,182,081.64	960,000.00	9,142,081.64
Closing Fees	6%	818,208.16	96,000.00	914,208.16

DEFERRED				
Price		15,521,811.00	1,600,000.00	17,121,811.00
Payment Discount	12.00%	1,862,617.32		1,862,617.32
Anniversary Disc		100,000.00		100,000.00
Loyalty Discount		-		-
Bulk Discount		-		-
Special Discount	5%	776,090.55		776,090.55
Net Price		12,783,103.13	1,600,000.00	14,383,103.13
Reservation Fee		100,000.00	50,000.00	150,000.00
100% in 79 months		160,545.61	19,620.25	180,165.86
Closing Fees	6%	766,986.19	96,000.00	862,986.19

NO SPOT DOWNPAYMENT				
20% IN 78 MONTHS, 80% UPON TURN OVER				
Price		15,521,811.00	1,600,000.00	17,121,811.00
Payment Discount		-		-
Anniversary Disc		100,000.00		100,000.00
Loyalty Discount		-		-
Bulk Discount		-		-
Special Discount	5%	776,090.55		776,090.55
Net Price		14,645,720.45	1,600,000.00	16,245,720.45
Reservation Fee		100,000.00	50,000.00	150,000.00
20% in 78 months		36,271.08	3,461.54	39,732.62
80% Balance		11,716,576.36	1,280,000.00	12,996,576.36
Closing Fees	6%	878,743.23	96,000.00	974,743.23

Bank Financing		Unit		Parking	
Loanable Amount		11,716,576.36		1,280,000.00	OPTIONAL
Interest Fixed for 5 Years		6.70%		6.70%	
Loan Terms			Required Gross Income	Parking	Required Gross Income
5		230,347.47	767,824.90	25,164.75	83,882.51
10		134,234.74	447,449.13	14,664.73	48,882.44
15		103,356.57	344,521.90	11,291.39	37,637.96
20		88,740.68	295,802.25	9,694.65	32,315.49
25		80,581.63	268,605.44	8,803.30	29,344.32